



## AgHeritage Farm Credit Services, ACA

Quarterly Report  
March 31, 2024

### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of AgHeritage Farm Credit Services, ACA and its subsidiaries, AgHeritage Farm Credit Services, FLCA and AgHeritage Farm Credit Services, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2023 (2023 Annual Report).

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

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### FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2023 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

### AGRICULTURAL AND ECONOMIC CONDITIONS

We generally experienced good growing conditions and favorable harvest weather for the 2023 crop. Given these conditions, we generally had above average yields for crops grown in our area, and the majority of our row crop borrowers had positive cash flows. Commodity prices have trended lower, but input costs have trended lower as well, but to a lesser degree. Given these conditions, we expect the realization of positive cash flows for our borrowers to be more challenging for the 2024 crop. With strong balance sheets going into the 2024 crop we do not expect a significant decline in credit quality. Land values in our area are stable to higher as compared to the prior year.

### LOAN PORTFOLIO

#### Loan Portfolio

Total loans were \$2.2 billion at March 31, 2024, an increase of \$59.9 million from December 31, 2023.

#### Portfolio Credit Quality

The credit quality of our portfolio declined from December 31, 2023. Adversely classified loans increased slightly to 1.9% of the portfolio at March 31, 2024, from 1.5% of the portfolio at December 31, 2023. Adversely classified loans are loans we have identified as showing some credit weakness according to our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for credit losses on loans.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At March 31, 2024, \$22.6 million of our loans were substantially guaranteed under these government programs.

## Nonperforming Assets

### Components of Nonperforming Assets

(dollars in thousands) As of:	March 31, 2024	December 31, 2023
Loans:		
Nonaccrual	\$ 10,194	\$ 8,991
Accruing loans 90 days or more past due	--	255
Total nonperforming loans	10,194	9,246
Other property owned	--	--
Total nonperforming assets	\$ 10,194	\$ 9,246
Total nonperforming loans as a percentage of total loans	0.5%	0.4%
Nonaccrual loans as a percentage of total loans	0.5%	0.4%
Current nonaccrual loans as a percentage of total nonaccrual loans	42.2%	89.1%
Total delinquencies as a percentage of total loans <sup>1</sup>	0.5%	0.2%

<sup>1</sup>Total delinquencies include accrual and nonaccrual loans 30 days or more past due.

Our nonperforming assets have increased from December 31, 2023, but remained at acceptable levels. Despite the increase in nonperforming assets, total nonperforming loans as a percentage of total loans were well within our established risk management guidelines.

The increase in nonaccrual loans was primarily due to one relationship with two production and intermediate-term loans transferring to nonaccrual during the first quarter of 2024. Nonaccrual loans remained at an acceptable level at March 31, 2024, and December 31, 2023.

### Allowance for Credit Losses on Loans

The allowance for credit losses on loans is an estimate of expected credit losses in our portfolio. We determine the appropriate level of allowance for credit losses on loans based on a disciplined process and methodology that incorporates expected probabilities of default and loss given default based on historical portfolio performance, forecasts of future economic conditions, and management's judgment with respect to unique aspects of current and expected conditions that may not be contemplated in historical loss experience or forecasted economic conditions.

#### Allowance for Credit Losses on Loans Coverage Ratios

As of:	March 31, 2024	December 31, 2023
Allowance for credit losses on loans as a percentage of:		
Loans	0.3%	0.3%
Nonaccrual loans	66.5%	65.9%
Total nonperforming loans	66.5%	64.1%

Total allowance for credit losses on loans was \$6.8 million at March 31, 2024, and \$5.9 million at December 31, 2023. The increase from December 31, 2023, was primarily related to an increase in the general reserves for real estate and production and intermediate-term loans primarily due to growth in the portfolio and a slight decline in credit quality. There were also specific reserves established for production and intermediate-term loans that transferred to nonaccrual during the first quarter of 2024.

## RESULTS OF OPERATIONS

### Profitability Information

(dollars in thousands) For the three months ended March 31,	2024	2023
Net income	\$ 11,616	\$ 9,386
Return on average assets	2.0%	1.7%
Return on average members' equity	9.9%	8.7%

Changes presented in the profitability information table relate directly to:

- Changes in net income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

### Changes in Significant Components of Net Income

(in thousands)			Increase (decrease) in net income
For the three months ended March 31,	2024	2023	
Net interest income	\$ 15,844	\$ 14,692	\$ 1,152
Provision for credit losses	923	1,340	417
Non-interest income	3,884	3,181	703
Non-interest expense	7,056	6,887	(169)
Provision for income taxes	133	260	127
Net income	<u>\$ 11,616</u>	<u>\$ 9,386</u>	<u>\$ 2,230</u>

### Provision for Credit Losses

The "Provision for credit losses" in the Consolidated Statements of Comprehensive Income includes a provision for credit losses on loans as well as a provision for credit losses on unfunded commitments. The provision for credit losses for the period ended March 31, 2024, was \$923 thousand and was primarily due to an increase in the general reserves for real estate and production and intermediate-term loans. There were also specific reserves established for two production and intermediate-term loans that transferred to nonaccrual during the first quarter of 2024. This is compared to a provision for credit losses of \$1.3 million for the period ended March 31, 2023, which was primarily due to specific reserves being established for certain loans in our capital markets portfolio.

### Non-Interest Income

The change in non-interest income was primarily due to an increase in loan origination and pool program servicing fees.

### FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable is scheduled to mature on May 31, 2026. We intend to renegotiate the note payable no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. However, we maintain some exposure to interest rates, primarily from loans to customers which may not have a component of our line of credit with an exact repricing attribute. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at March 31, 2024, or December 31, 2023.

Total members' equity increased \$9.0 million from December 31, 2023, primarily due to net income for the period, partially offset by patronage distribution accruals and a decrease in capital stock and participation certificates.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 6 in our 2023 Annual Report for a more complete description of these ratios.

### Regulatory Capital Requirements and Ratios

As of:	March 31, 2024	December 31, 2023	Regulatory Minimums	Capital Conservation Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	16.4%	16.1%	4.5%	2.5%	7.0%
Tier 1 capital ratio	16.4%	16.1%	6.0%	2.5%	8.5%
Total capital ratio	16.7%	16.4%	8.0%	2.5%	10.5%
Permanent capital ratio	16.4%	16.2%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	18.0%	17.6%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	17.8%	17.5%	1.5%	N/A	1.5%

Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 10 in our 2023 Annual Report.

**CERTIFICATION**

The undersigned have reviewed the March 31, 2024, Quarterly Report of AgHeritage Farm Credit Services, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Jerry Burkett  
Chairperson of the Board  
AgHeritage Farm Credit Services, ACA



Gregory W. Cole  
President and Chief Executive Officer  
AgHeritage Farm Credit Services, ACA



Kenneth L. Sumner  
Executive Vice President and Chief Financial Officer  
AgHeritage Farm Credit Services, ACA

May 10, 2024

# CONSOLIDATED STATEMENTS OF CONDITION

AgHeritage Farm Credit Services, ACA  
(in thousands)

As of:	March 31, 2024	December 31, 2023
	<i>(Unaudited)</i>	
<b>ASSETS</b>		
Loans	\$ 2,184,944	\$ 2,125,055
Allowance for credit losses on loans	6,784	5,925
Net loans	2,178,160	2,119,130
Investment in AgriBank, FCB	75,520	77,478
Investment securities	26	50
Accrued interest receivable	32,420	39,348
Deferred tax assets, net	211	47
Other assets	19,805	21,082
Total assets	\$ 2,306,142	\$ 2,257,135
<b>LIABILITIES</b>		
Note payable to AgriBank, FCB	\$ 1,806,779	\$ 1,754,863
Accrued interest payable	16,344	16,937
Patronage distribution payable	2,493	10,000
Other liabilities	6,165	9,943
Total liabilities	1,831,781	1,791,743
Contingencies and commitments (Note 3)		
<b>MEMBERS' EQUITY</b>		
Capital stock and participation certificates	3,467	3,632
Unallocated surplus	471,498	462,378
Accumulated other comprehensive loss	(604)	(618)
Total members' equity	474,361	465,392
Total liabilities and members' equity	\$ 2,306,142	\$ 2,257,135

The accompanying notes are an integral part of these Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

AgHeritage Farm Credit Services, ACA

(in thousands)

(Unaudited)

For the period ended March 31,	Three Months Ended	
	2024	2023
<b>Interest income</b>	\$ 32,188	\$ 27,702
<b>Interest expense</b>	16,344	13,010
Net interest income	15,844	14,692
<b>Provision for credit losses</b>	923	1,340
Net interest income after provision for credit losses	14,921	13,352
<b>Non-interest income</b>		
Patronage income	2,486	2,348
Financially related services income	10	26
Fee income	1,289	780
Other non-interest income	99	27
Total non-interest income	3,884	3,181
<b>Non-interest expense</b>		
Salaries and employee benefits	3,490	3,515
Other operating expense	3,566	3,372
Total non-interest expense	7,056	6,887
Income before income taxes	11,749	9,646
<b>Provision for income taxes</b>	133	260
Net income	\$ 11,616	\$ 9,386
<b>Other comprehensive income</b>		
Employee benefit plans activity	\$ 14	\$ 23
Total other comprehensive income	14	23
Comprehensive income	\$ 11,630	\$ 9,409

The accompanying notes are an integral part of these Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

AgHeritage Farm Credit Services, ACA

(in thousands)

(Unaudited)

	Capital Stock and Participation Certificates	Unallocated Surplus	Accumulated Other Comprehensive Loss	Total Members' Equity
Balance at December 31, 2022	\$ 3,514	\$ 419,681	\$ (826)	\$ 422,369
Cumulative effect of change in accounting principle	--	6,151	--	6,151
Net income	--	9,386	--	9,386
Other comprehensive income	--	--	23	23
Unallocated surplus designated for patronage distributions	--	(2,043)	--	(2,043)
Capital stock and participation certificates issued	54	--	--	54
Capital stock and participation certificates retired	(64)	--	--	(64)
<b>Balance at March 31, 2023</b>	<b>\$ 3,504</b>	<b>\$ 433,175</b>	<b>\$ (803)</b>	<b>\$ 435,876</b>
Balance at December 31, 2023	\$ 3,632	\$ 462,378	\$ (618)	\$ 465,392
Net income	--	11,616	--	11,616
Other comprehensive income	--	--	14	14
Unallocated surplus designated for patronage distributions	--	(2,496)	--	(2,496)
Capital stock and participation certificates issued	107	--	--	107
Capital stock and participation certificates retired	(272)	--	--	(272)
<b>Balance at March 31, 2024</b>	<b>\$ 3,467</b>	<b>\$ 471,498</b>	<b>\$ (604)</b>	<b>\$ 474,361</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim financial information and conform to generally accepted accounting principles in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the three months ended March 31, 2024, are not necessarily indicative of the results to be expected for the year ending December 31, 2024. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2023 (2023 Annual Report).

#### Principles of Consolidation

The Consolidated Financial Statements present the consolidated financial results of AgHeritage Farm Credit Services, ACA and its subsidiaries AgHeritage Farm Credit Services, FLCA and AgHeritage Farm Credit Services, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

#### Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic business entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

Standard and effective date	Description	Adoption status and financial statement impact
In December 2023, the FASB issued Accounting Standards Update 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." This guidance is effective for annual periods beginning after December 15, 2025.	This guidance requires more transparency about income tax information through improvements to income tax disclosures. The improvements applicable to our Association will require adding percentages and information by state jurisdiction to the rate reconciliation and income taxes paid disclosures.	We expect to adopt the standard as of January 1, 2026. The adoption of this guidance is not expected to have a material impact on our financial statements, but will modify certain disclosures.

### NOTE 2: LOANS AND ALLOWANCE FOR CREDIT LOSSES ON LOANS

Throughout Note 2 accrued interest receivable on loans of \$32.4 million at March 31, 2024, and \$39.3 million at December 31, 2023, has been excluded from the amortized cost of loans and is presented in "Accrued interest receivable" in the Consolidated Statements of Condition.

#### Loans by Type

(dollars in thousands)

As of:	March 31, 2024		December 31, 2023	
	Amortized Cost	%	Amortized Cost	%
Real estate mortgage	\$ 1,128,531	51.6%	\$ 1,099,108	51.7%
Production and intermediate-term	461,670	21.1%	468,026	22.0%
Agribusiness	490,787	22.5%	458,072	21.6%
Other	103,956	4.8%	99,849	4.7%
Total	\$ 2,184,944	100.0%	\$ 2,125,055	100.0%

The other category is primarily composed of rural infrastructure and rural residential real estate loans.

#### Delinquency

##### Aging Analysis of Loans at Amortized Cost

(in thousands) As of March 31, 2024	30-89 Days Past Due		90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due		Accruing Loans 90 Days or More Past Due
	Past Due	Past Due	Past Due	Past Due	Total	Total	More Past Due
Real estate mortgage	\$ 5,887	\$ 127	\$ 6,014	\$ 1,122,517	\$ 1,128,531	\$ --	--
Production and intermediate-term	2,027	726	2,753	458,917	461,670	--	--
Agribusiness	1,354	15	1,369	489,418	490,787	--	--
Other	362	--	362	103,594	103,956	--	--
Total	\$ 9,630	\$ 868	\$ 10,498	\$ 2,174,446	\$ 2,184,944	\$ --	--



As of December 31, 2023	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total	Accruing Loans 90 Days or More Past Due
Real estate mortgage	\$ 3,157	\$ 158	\$ 3,315	\$ 1,095,793	\$ 1,099,108	\$ --
Production and intermediate-term	928	12	940	467,086	468,026	--
Agribusiness	--	15	15	458,057	458,072	--
Other	311	255	566	99,283	99,849	255
<b>Total</b>	<b>\$ 4,396</b>	<b>\$ 440</b>	<b>\$ 4,836</b>	<b>\$ 2,120,219</b>	<b>\$ 2,125,055</b>	<b>\$ 255</b>

## Nonaccrual Loans

### Nonaccrual Loans Information

(in thousands)	As of March 31, 2024		For the Three Months Ended March 31, 2024	
	Amortized Cost	Amortized Cost Without Allowance	Amortized Cost Without Allowance	Interest Income Recognized
Nonaccrual loans:				
Real estate mortgage	\$ 4,017	\$ 4,017	\$ 4,017	\$ 43
Production and intermediate-term	5,757	305	305	8
Agribusiness	33	33	33	20
Other	387	387	387	1
<b>Total</b>	<b>\$ 10,194</b>	<b>\$ 4,742</b>	<b>\$ 4,742</b>	<b>\$ 72</b>

(in thousands)	As of December 31, 2023		For the Three Months Ended March 31, 2023	
	Amortized Cost	Amortized Cost Without Allowance	Amortized Cost Without Allowance	Interest Income Recognized
Nonaccrual loans:				
Real estate mortgage	\$ 4,080	\$ 4,080	\$ 4,080	\$ 18
Production and intermediate-term	4,481	123	123	--
Agribusiness	34	34	34	--
Other	396	395	395	1
<b>Total</b>	<b>\$ 8,991</b>	<b>\$ 4,632</b>	<b>\$ 4,632</b>	<b>\$ 19</b>

Reversals of interest income on loans that transferred to nonaccrual status were not material for the three months ended March 31, 2024, or 2023.

### Loan Modifications Granted to Borrowers Experiencing Financial Difficulty

Included within our loans are loan modifications; some of which are granted to borrowers experiencing financial difficulty. Modifications are one or a combination of principal forgiveness, interest rate reduction, other-than-insignificant term extension, or other-than-insignificant payment deferrals. Other-than-insignificant term extensions are defined as those greater than or equal to six months. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Other-than-insignificant payment deferrals are defined as cumulative or individual payment delays greater than or equal to six months.

#### Loan Modifications at Amortized Cost<sup>1</sup>

(dollars in thousands)	Term Extension	Combination - Interest Rate Reduction and Term Extension	Percentage of Total Loans
<b>For the three months ended March 31, 2024</b>			
Production and intermediate-term	\$ 4,151	\$ 269	\$ 4,420 0.20%
Agribusiness	1,246	--	1,246 0.06%
<b>Total</b>	<b>\$ 5,397</b>	<b>\$ 269</b>	<b>\$ 5,666 0.26%</b>
Loan modifications granted as a percentage of total loans	0.25%	0.01%	0.26%

For the three months ended March 31, 2023	Term Extension	Combination - Interest Rate Reduction and Term Extension		Total	Percentage of Total Loans
Agribusiness	\$ 1,964	\$ --	\$ 1,964	0.09%	
Total	\$ 1,964	\$ --	\$ 1,964	0.09%	

<sup>1</sup>Excludes loans that were modified during the period, but were paid off or sold prior to period end.

#### Financial Effect of Loan Modifications

For the three months ended March 31, 2024	Weighted Average Interest Rate Reduction	Weighted Average Term Extension (months)
Term extension		8
Combination - interest rate reduction and term extension	2.6%	84
Agribusiness		
Term extension		9
For the three months ended March 31, 2023		
Agribusiness		
Term extension		30

There were no loans to borrowers experiencing financial difficulty that defaulted during the three months ended March 31, 2024, or 2023, in which the modifications were within twelve months preceding the default.

The following table presents the payment status at amortized cost of loans that have been modified for borrowers experiencing financial difficulty within twelve months of the respective reporting period.

#### Payment Status of Loan Modifications<sup>1</sup>

(in thousands)	Not Past Due or Less Than 30 Days Past Due	30-89 Days Past Due	90 Days or More Past Due	Total
<b>As of March 31, 2024</b>				
Real estate mortgage	\$ 260	\$ --	\$ --	\$ 260
Production and intermediate-term	6,977	--	--	6,977
Agribusiness	3,241	--	--	3,241
Total	\$ 10,478	\$ --	\$ --	\$ 10,478
As of March 31, 2023				
Agribusiness	\$ 1,964	\$ --	\$ --	\$ 1,964
Total	\$ 1,964	\$ --	\$ --	\$ 1,964

<sup>1</sup>Excludes loans that were modified during the period, but were paid off or sold prior to period end.

Accrued interest receivable related to loan modifications granted to borrowers experiencing financial difficulty was not material at March 31, 2024, or 2023.

Additional commitments to lend to borrowers experiencing financial difficulty whose loans have been modified during the three months ended March 31, 2024, were \$1.3 million and during the year ended December 31, 2023, were \$3.3 million.

#### Allowance for Credit Losses

Our loan portfolio is divided into segments primarily based on loan type which are the segments used to estimate the allowance for credit losses. As our lending authorities limit the types of loans we can originate, our portfolio is concentrated in the agriculture sector. The credit risk associated with each of our portfolio segments includes a strong correlation to agricultural commodity prices and input costs. Specifically for our real estate mortgage segment, the value of agricultural land that serves as collateral is a key risk characteristic. Additionally, unemployment rates and gross domestic product levels are additional key risk characteristics attributable to our portfolio. We consider these characteristics, among others, in assigning internal risk ratings and forecasting credit losses on our loan portfolio and related unfunded commitments.

We develop our reasonable and supportable forecast by considering a multitude of macroeconomic variables. Our forecasts of U.S. net farm income, U.S. real gross domestic product, and the U.S. unemployment rate represent the key macroeconomic variables that most significantly affect the estimate of the allowance for credit losses on loans and unfunded commitments.

We utilize a single macroeconomic scenario in the estimate of the allowance for credit losses on loans and unfunded commitments which represents the most probable forecasted outcome. Subsequent changes in the macroeconomic forecasts will be reflected in the provision for credit losses in future periods.

<b>Changes in Allowance for Credit Losses</b>			
(in thousands)			
Three months ended March 31,			
	<b>2024</b>		2023
<b>Allowance for Credit Losses on Loans</b>			
Balance at beginning of period	\$ 5,925	\$	11,295
Cumulative effect of change in accounting principle	--		(6,784)
Provision for credit losses on loans	849		1,278
Loan recoveries	12		2
Loan charge-offs	(2)		--
Balance at end of period	<u>\$ 6,784</u>	\$	<u>5,791</u>
<b>Allowance for Credit Losses on Unfunded Commitments</b>			
Balance at beginning of period	\$ 633	\$	238
Cumulative effect of change in accounting principle	--		140
Provision for credit losses on unfunded commitments	74		62
Balance at end of period	<u>\$ 707</u>	\$	<u>440</u>
Total allowance for credit losses	<u>\$ 7,491</u>	\$	<u>6,231</u>

The change in the allowance for credit losses on loans from December 31, 2023, was primarily driven by growth in the portfolio, a slight decline in credit quality, and specific reserves established for production and intermediate-term loans that transferred to nonaccrual during the first quarter of 2024.

### NOTE 3: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

Refer to Note 10 in our 2023 Annual Report for additional detail regarding contingencies and commitments.

### NOTE 4: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2023 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at March 31, 2024, or December 31, 2023.

#### Non-Recurring Basis

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

<b>Assets Measured at Fair Value on a Non-Recurring Basis</b>					
(in thousands)					
<b>As of March 31, 2024</b>	Fair Value Measurement Using			Total Fair Value	
	Level 1	Level 2	Level 3		
Loans	\$ --	\$ --	\$ 4,123	\$ 4,123	
<b>As of December 31, 2023</b>					
	Fair Value Measurement Using			Total Fair Value	
	Level 1	Level 2	Level 3		
Loans	\$ --	\$ --	\$ 3,381	\$ 3,381	

## Valuation Techniques

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**Loans:** Represents the carrying amount of loans evaluated individually for credit losses and deemed to be collateral dependent. The carrying value amount is based on the estimated value of the underlying collateral, less costs to sell. When the fair value of the collateral, less costs to sell, is less than the amortized cost basis of the loan, a specific allowance for expected credit losses is established. Costs to sell represent transaction costs and are not included as a component of the collateral's estimated fair value. Typically, the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters and, therefore, are classified as Level 3 fair value measurements.

### NOTE 5: SUBSEQUENT EVENTS

We have evaluated subsequent events through May 10, 2024, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.